Agent-based modeling Model exposé

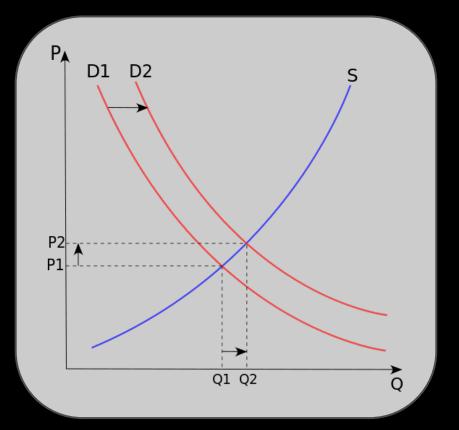
Exposé will cover

- Supply & demand
- Thomas Schelling's segregation model
- Mark Granovetter's Threshold model
- George Akerlof's Market of lemons

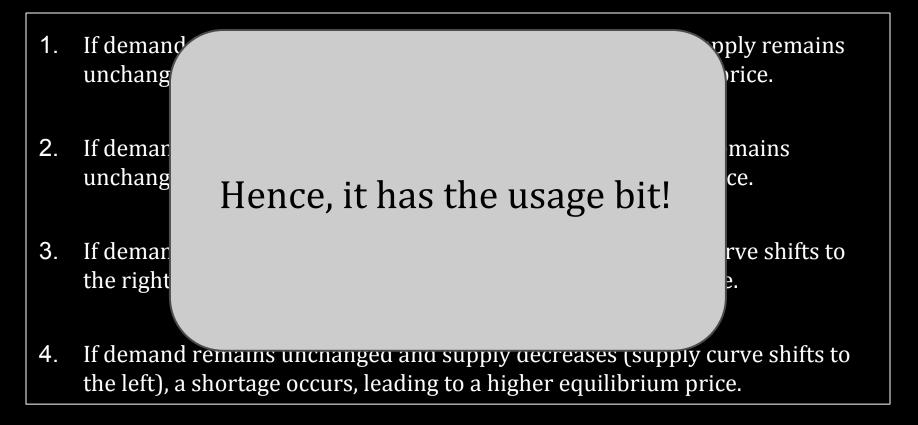
Is this a model?

| | $(*) \qquad \sin 2x = \sin x$ |
|-------|---|
| (1) | $2\sin x\cos x = \sin x$ |
| (2) | $2\sin x \cos x - \sin x = 0$ |
| (3) | $2\sin x(\cos x - 1/2) = 0$ |
| (4.1) | $\sin x = 0$ |
| | $x = \underline{n\pi}$ |
| (4.2) | $\cos x = 1/2 = \cos\left(\pi/3\right)$ |
| | $x = \pm \pi/3 + n2\pi$ |
| | |

Supply & Demand: Introduction



Supply & Demand: Determinants



Supply & Demand: Ontology

- 1. Production costs: how much a goods costs to be produced. Production costs are the cost of the inputs, primarily labor, capital, energy and materials.
- Firms' expectations about future prices 2.
- 3. Number of suppliers

Jemand

- Tastes & preferences. 2.
- 3. Prices of related goods and services.
- Consumers' expectations about future prices and incomes that can be 4. checked.
- Number of potential consumers. 5.

Supply & Demand: A general model

Deirdre McCloskey:

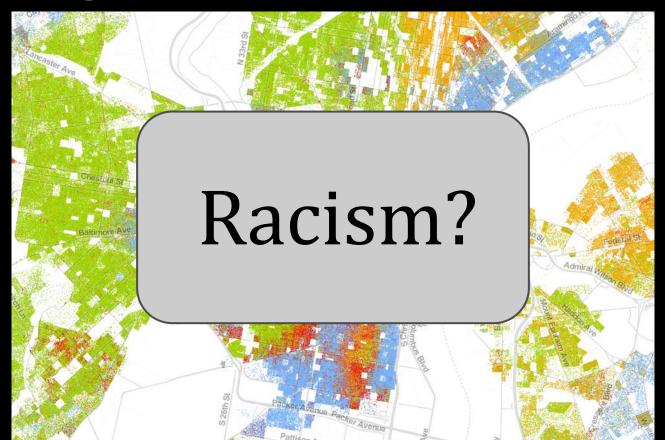
The vaguer the model the better the story can fit into the historical world, while the more exact the model, the more absurd the history becomes.

Supply & Demand: Outro

Comments?

Is this a good model?

Schelling: The idea



Schelling: How do it actually look?



Schelling: The Agent-based model

- Everyone has a rule for when to move
- Moving works in a given way
- A two-dimensional grid imposes limitations
- Neighborhood definitions: Egocentric, pre-

defined. Represent what? Which is best?

Schelling: The model - agents

Assumptions about agents:

- Act in according to her preferences
- Not think strategically about others' action
- Have the same type of preferences as the rest
- Full information about the current ratios

Schelling: The model - preferences

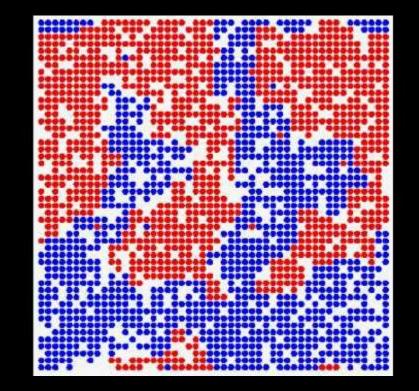
Tolerance Distributions Non-minority

and so forth ... Why choose either?

Schelling: The tipping dynamics

- Genesis tipping
- Exodus tipping

Schelling: Simulations



Schelling: Micro & Macro

Given a macrobehavior, what is the micromotives?

Does it matter?

Why not just ask people?

Schelling: Predictions/insights

What does Schelling's model teach us about:

- West
- China
- Ritter

Segregation in

general?

Schelling: The idea



Schelling: How do we test it?

Strategies? Ideas?

Schelling: Other applications

What could it apply to more?

What is a generic description of what it models?

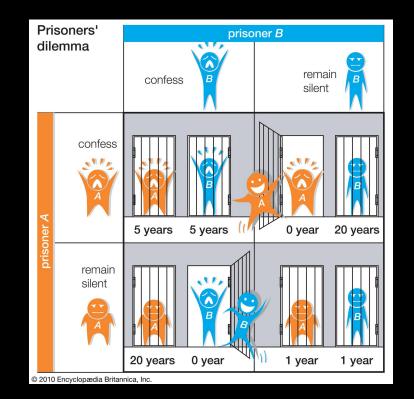
Quite general for stories - somewhat specific model

Schelling: Outro

Comments?

Is this a good model?

Prisoner's dilemma: Recap



Prisoner's dilemma: Applications

• Arms races

- Negative campaigning
- Competition on prices
- Sharing food

Prisoner's dilemma: Rational choice

- Do they know what game they play?
- Are they perfectly rational?
- Utility functions are they really actual?

Prisoner's dilemma: Extensions

General models: A basis

- Repetition / reputation
- Belief formation and learning
- Similarity

Prisoner's dilemma: Outro

Any comments?

Is this a good model?

Granovetter: The idea



Granovetter: Question?



What do I need to know to predict this?



Peer effect threshold model

A threshold per agent

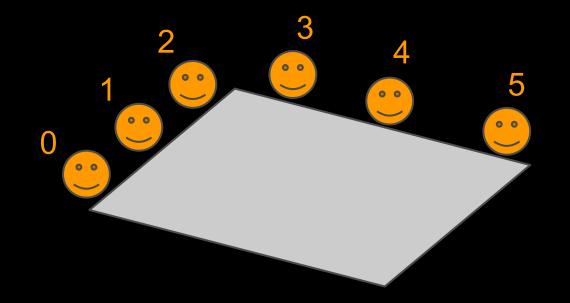
Then, potential bandwagoning

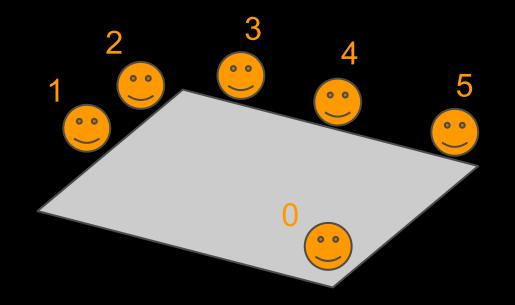
Granovetter: Assumption about agents

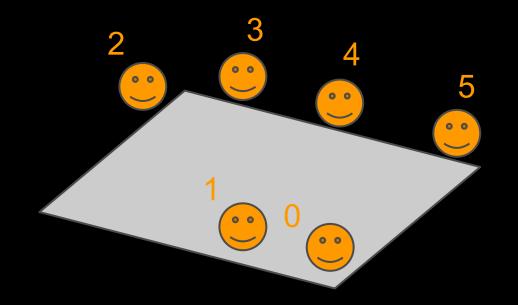
Threshold holders - agnostic Expected costs Expected rewards, and what not. Full knowledge about current amount committed No strategic thinking All equal - no ones participation counts for more

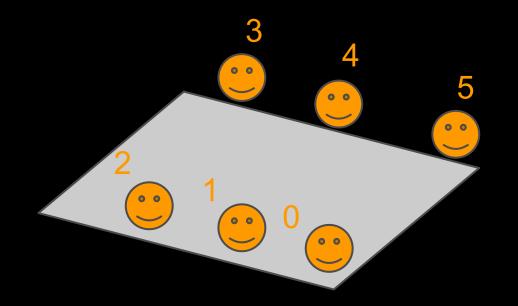
Granovetter: Dynamics

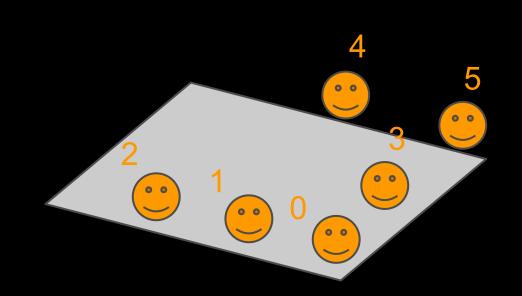
Lower thresholds, higher chance of success

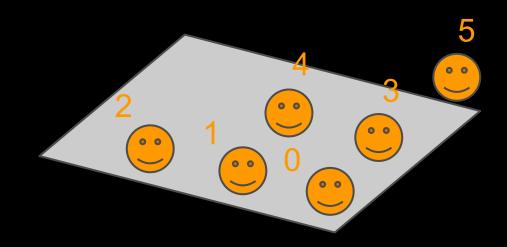


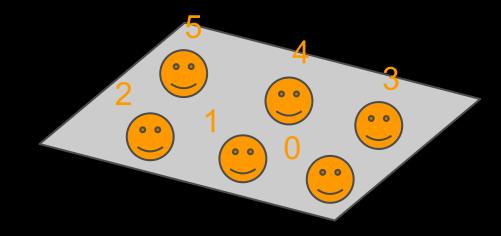


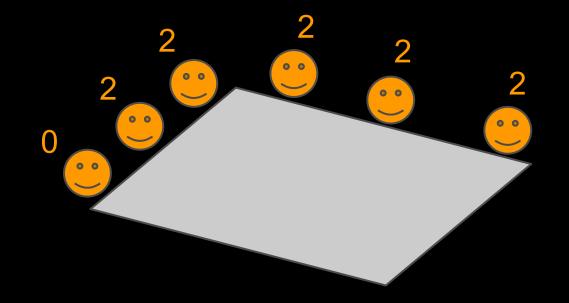


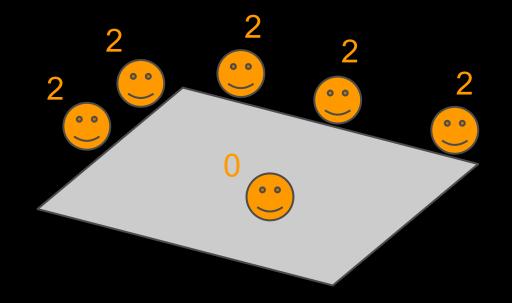












Granovetter: Message

Threshold distributions matter!

First case, average: (0+1+2+3+4+5)/6 == 2 + 1/2 Second case, average: (0+2+2+2+2+2)/6 == 1 + 2/3

Granovetter: Ontology

Who are the agents?

What is the setting - "the plaza" ?

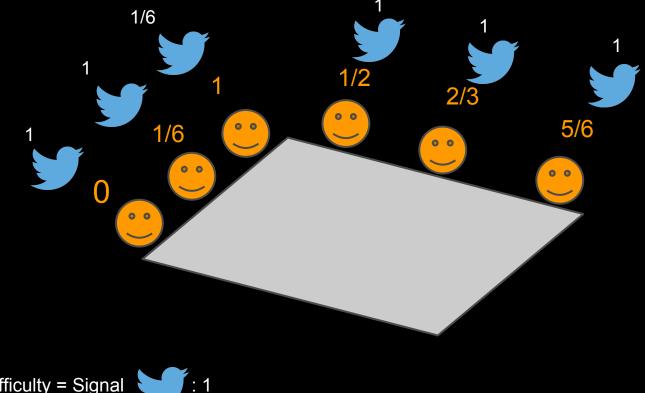
Refined Granovetter: The question



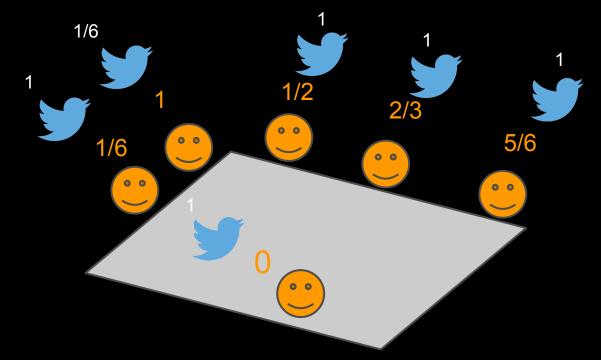
Refined Granovetter: The hunch

If we could just invent a new technology the bandwagoning would continue. But how do we manifest that?

How to represent it?

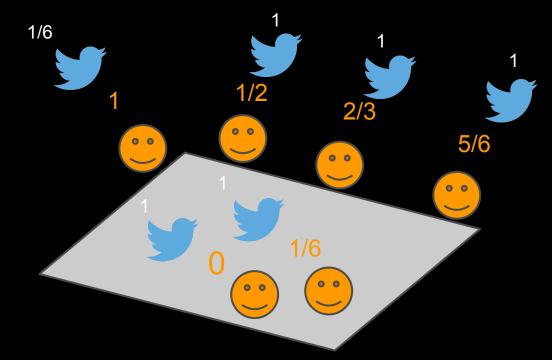


Median difficulty = Signal



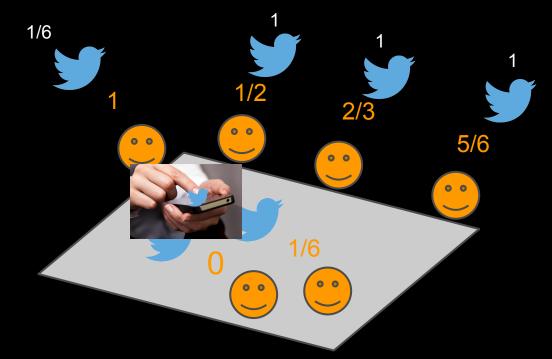


Societal commitment level: 1/6





Societal commitment level: 1/3





Societal commitment level: 1/2

Refined Granovetter: Results

• Instigators will win if they can invent a participation method with arbitrary signal

• A dictator might to make punishment both higher and lower for an action, depending on what actions exists.

Refined Granovetter: Comment

A more specific model become way less general, fits fewer stories.

Other comments?

A good model?

Rounding up

What was the best model? Motivate.